

Mahindra & Mahindra Limited

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Factsheet

(Data in Public domain tabulated for ease of access)

S.No	Particulars	Q1FY23	Q4FY22	Q1FY22	FY22
M&M Results					
1	Volumes (Units)				
	Total Vehicles sold	1,49,803	1,52,204	85,858	4,55,570
	Total Tractors sold	1,17,413	72,058	99,127	3,50,981
2	Revenue & Cost				
	Revenue (Rs. Cr)	19,613	17,124	11,765	57,446
	RM cost (as % of revenue)	76.6%	76.4%	69.6%	73.7%
	Other Income (Rs. Cr)	239	239	207	2076
3	Profitability (Rs. Cr)				
	EBITDA (before EI)	2,341	1,946	1,631	7,042
	PAT (before EI)	1,471	1,167	935	5,144
	PAT (after EI)	1,430	1,292	857	4,935
4	Margin (%)				
	EBITDA (before EI) Margin (%)	11.9%	11.4%	13.9%	12.3%
	PAT (before EI) Margin(%)	7.5%	6.8%	7.9%	9.0%
	PAT (after EI) Margin (%)	7.3%	7.5%	7.3%	8.6%
5	Segment - wise Information				
a.	Auto				
	Auto Revenue (Rs. Cr)	12,306	12,072	6,050	35,587
	Auto EBIT (before EI) (Rs. Cr)	704	675	103	1,337
	Auto EBIT (before EI) %	5.7%	5.6%	1.7%	3.8%
b.	FES				
	FES Revenue (Rs. Cr)	6,689	4,327	5,319	19,767
	FES EBIT (before EI) (Rs. Cr)	1,074	678	1,081	3,580
	FES EBIT (before EI) %	16.0%	15.7%	20.3%	18.1%
Group Consolidated Results					
6	Revenue (Rs. Cr)	28,412	25,934	19,172	90,171
	PAT (before EI after NCI) (Rs. Cr)	2,195	1,990	473	6,236
	PAT (after EI and NCI) (Rs. Cr)	2,196	2,237	424	6,577
7	Auto				
	Auto Revenue (Rs. Cr)	12,741	12,493	6,317	37,013
	Auto EBIT (before EI) (Rs. Cr)	670	608	81	1,254
	Auto EBIT (before EI) %	5.3%	4.9%	1.3%	3.4%
8	FES				
	FES Revenue (Rs. Cr)	8,428	6,178	7,189	27,060
	FES EBIT (before EI) (Rs. Cr)	1,144	743	1,188	3,891
	FES EBIT (before EI) %	13.6%	12.0%	16.5%	14.4%